

IHN-CCO Delivery System Transformation Request for Proposal Electronic Survey Links & QR Codes

[Small RFP Scorecard](#)



[Large RFP Scorecard](#)



DST Proposal Scoring Tool

Pilot Name:

Presentation Date (only for Large RFP):

- August 17, 2023
- August 24, 2023
- August 31, 2023

Request For Proposal size:

- Large (over \$50,000)
- Small

Does the proposal:

- Demonstrate need?
- Identify the population(s) the pilot will serve?
- Bring together new or existing partnerships?
- Have the potential to reduce costs long-term?
- Request appropriate resources?
- Address Social Determinants of Health and/or Health Equity
- Improve IHN-CCO member or community health and well-being?
- Have strong leadership and staff?
- Have a health equity plan aligned with DST values?
- Plan to engage the communities they serve?

Is the proposal:

- Transformational?
- Going to provide new learning?
- Going to have cross-sector partnerships?
- Likely to lead to system change?

Sustainability plan:

- Is the project able to be replicated?
- Is there a strong depth of support from the organization and community being served?
- Is there a financial plan?

IHN-CCO DST Scoring Rubric

Note: Criteria with (x2) will have their scores doubled. For example, a score of 3 will result in a final score of 6 for that criteria.

	0	1	3	5
Transformation (x2)	Not transformational. Presents no new learning opportunities, does not take a new approach or focus on upstream health.	Transformation is not clearly explained. Does not show a clear focus on upstream health and prevention.	New ideas that could opportunities for learning or involves new partnerships. Has potential to impact upstream health.	Fully developed, innovative ideas that clearly show a focus on upstream health and system transformation, emphasize partnership and collaboration, and present significant learning opportunities.
Health Equity (x2)	No health equity plan.	Little context, approach not clear.	Addresses priority population(s) and has a health equity plan in place, but should be more fully developed.	Clear plan that demonstrates understanding and commitment to equity. Activities will result in improved access, availability of services, and are culturally appropriate.
Partnerships and Leadership	No partnerships. Not led by a prioritized community, new partner, or cross-sector partnership.	Has partnerships and/or is led by a prioritized community, but partner roles are not clearly defined or do not seem to contribute to transformation or improved health outcomes.	Led by a prioritized community, is a new partner, or is a cross-sector partnership that has the potential to transform the health delivery system and/or provide new learning opportunities.	Led by a prioritized community, is a new partner, or is a cross-sector partnership that is very likely to transform the health delivery system and/or provide new learning opportunities. Strong partnerships and leadership capacity.
Need	No need established and demographics not indicated.	Need is not clearly defined but demographics are indicated (or vice versa). Does not clearly indicate how goals will meet the need.	Need and demographics outlined. Goals could more clearly relate to the stated need.	Clear and substantial need, demographics clearly defined, and related to measurable goals.
Resource Investment	Budget is unreasonable and inappropriate to the work proposed. No financial plan.	Budget is not well justified and not tied to pilot goals. Financial plan is lacking. Organization does not appear to have capacity needed.	Budget is reasonable, appropriate to the work, and well justified. Potential to reduce costs long-term. Organization appears to have the capacity to carry out the work.	Budget is reasonable, appropriate to the work, and well justified. Directly tied to the pilot goals, exhibits consideration for other funding sources, and is likely to reduce costs long-term.
Replicability	No plan for replicability.	Potential to replicate to new organization or regions.	Has a defined plan and is likely to replicate to new organizations or regions.	Clearly defined replicability plan including plans for spreading promising practices to new organizations and regions; likely to spread after DST funding ends.
Depth of Support	Does not have potential for community or sponsoring organization support.	Has potential for either community or sponsoring organization support.	Identified community and sponsoring organization support; likely to continue after DST funding ends.	Clearly defined capacity for sponsoring organization and community support to continue after DST funding ends; very likely to continue after DST funding ends.

IHN-CCO DST Pilot Proposal Scorecard

Pilot Name:

Amount Requested:

Applicant Organization:

Response Scale (write in box to the right)

See Proposal Scoring Matrix

Disagree

Agree

Strongly Agree



Note: Criteria with (x2) will have their scores doubled. For example, a score of 3 will result in a final score of 6 for that criterion.

Approach, Significance, and Impact	Score
Transformational (x2): The pilot will be transformative, is likely to create system change, and creates opportunities for innovation and new learning.	5
Health Equity (x2): The pilot has a defined approach for fair opportunities for members to be as healthy as possible. The pilot activities will result improved access of health care, availability of services, and culturally appropriate services.	5
Partnerships and Leadership: The pilot is led by a prioritized community (communities of color, disabled community, LGBTQIA2S+), a new partner, or is a cross-sector partnership. The pilot emphasizes partnerships and collaboration.	5
Need: The pilot proposal clearly shows a substantial, community-informed need for this project and has indicated the demographics of the Medicaid population impacted. The pilot proposal outlines clear goals and measures that will meet that need through improved outcomes.	5
Resource Investment: The budget is reasonable and appropriate to the work proposed. It is well justified and directly tied to the pilot goals. The pilot looks at health from an upstream perspective and will reduce costs long-term. The pilot has a solid financial plan in place.	5
Replicability: The pilot has a clearly defined plan to spread lessons learned to new organizations or regions such as rural or urban or a new county in the IHN-CCO community.	5
Depth of Support: The pilot proposal shows clear and strong depth of sponsoring organization support as well as backing from the community it serves.	5
TOTAL PROPOSAL SCORE (of a possible 45)	
Comments:	